

## **Finance Directors Report – Board Meeting 12 July 2017**

### **Executive Summary**

This report includes the transactions for the 8 months from 1 September to 30 April (note this is only 8 months and not a full 9 months there are only 2 publications of Arrivee included in the costs), they are presented in the same format as previous. We have not prepared a budget for this year but as we have the same information for last year, I have included a comparison of actual for this year with actual for last year.

The trading for the 8 months shows

Total Revenue of £110,309 (Last year £100,442)

Direct expenditure of £30,548 (Last year £37,400)

Gross Profit of £79,761 (Last year £63,042)

Overheads of £25,915 (Last year £18,717)

**Net surplus for the period of £53,846 (Last year surplus £44,325) before interest.**

At the end of April the company had £324,018 in the bank, increase from £268,328 at August 2016.

### **Highlights – Large variances**

#### Income

- Membership income £77,993 (last year £74,143) – increase £3,850.
- Validation income £4622 (last year £3144) – increase £1478, not sure if this includes sale of badges?
- Brevet Cards £7,363 (last year £4,747) – increase £2,616.

#### Direct Expenditure

- ACP costs £2,960 (last year -£nil) – increase £2,960 – see sundry
- Postage £8882 (last year £10145) – decrease £1263
- Office £968 (last year £2139) – decrease £1171
- Arrivee £5015 (last year £9333) – decrease £4318
- Membership costs £74 (last year £1260) – decrease £1186

#### Overheads

- IT Costs £7452 (last year £550) – increase £6902 includes costs for Andy Lord in preparing system specs
- Board Meeting expenses £424 (last year £2,704) – decrease of £2280, mainly due to the year end accrual for expenses.

### **Attached Schedules**

1 – Management Accounts by Director for 8 months to April 2017

2 – Management Accounts by month September to April 2017

Audax United Kingdom Long Distance Cyclists' Association (Company Number 05920055)

- 3 – Management Accounts to April compared to last year
- 4 – Balance Sheet as at 30 April 2017
- 5 – Balances for 8 months by code compared to last year

#### Capital Expenditure Projects

Nothing to report for any approved Capital Expenditure, the specification of the new web site is ongoing along with creating a short list of potential suppliers.

#### Key Statistics

Nothing is currently available

#### Cash and Banking

A £150,000 was deposited into an interest account with Santander fixed for 6 months, it is likely this will be re-invested for a further 6 months

#### Summary

The accounts to April show 8 months of activity with a surplus of £53,846 before interest, compared with £44,325 for the same period as last year. This surplus will reduce over the coming months with costs associated with Arrivee and other operating costs.

#### Other Note

Due to work commitments the Finance Director has resigned his position on 4<sup>th</sup> July. This is not due to any lack of interest in Audax or the organisation and he hopes to be involved in the future. He will assist with the recruitment of a replacement and work with Nigel Armstrong the book keeper to ensure accounts continue to be produced for the remainder of the current financial year.

He is also happy to retain the registered office at 25 Blue Water Drive.